

January 15, 2021

Dear Valued Business Partner,

We regretfully announce that Tom Feverston has left his position as General Sales Manager at PALFINGER American Roll-off, effective December 22, 2020.

We are appreciative for all the hard work that Tom has done for us over the past 4 years. He played an integral role in the growth and development of the container handling equipment division in the North America Region. Tom has decided to explore other opportunities and we extend our best wishes to his future endeavors.

During the interim period of searching for Tom's replacement, our team of Regional Sales Managers and Service Professionals will continue to support you with the same high standards that you have come to expect from us. Please contact your Regional Sales Manager or After-sales Support Manager for all inquiries:

Sales Inquiries - USA

Chuck Ancelo M 609-235-8819 c.ancelo@palfinger.com	Delaware, New Jersey (South), Pennsylvania (Southeast)
Larry Clark M 609-462-6663 l.clark@palfinger.com	Connecticut, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New York (excl. SE region), Pennsylvania (excl. SE region), Rhode Island, Vermont, Virginia (North), West Virginia (North)
Sam Matino M 609-529-8832 s.matino@palfinger.com	New Jersey (North), New York (Southeastern)
Daryl Mellick M 210-845-0010 d.mellick@palfinger.com	California, Arizona, New Mexico, Texas, Oklahoma, Louisiana, Florida (South)
James (Jim) Thompson M 609-203-9558 Ja.thompson@palfinger.com	Alabama, Georgia, Kentucky (East) North Carolina, South Carolina, Tennessee (East), Virginia (South), West Virginia (South)
Hans Vooyo M 615-400-2288 h.vooyo@palfinger.com	Alaska, Arkansas, Colorado, Florida (Panhandle), Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky (West), Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, North Dakota, Ohio, Oregon, South Dakota, Tennessee (West), Utah, Washington, Wisconsin, Wyoming

PALFINGER AMERICAN ROLL-OFF

(Omaha Standard Inc., Hamilton, NJ division)

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Sales Inquiries - CANADA

Ruben Guida M 305-542-4118 r.guida@palfinger.com	British Columbia, Alberta, Saskatchewan, Manitoba, Northwest Territories, Yukon, Nunavut
Hans Vooy's M 615-400-2288 h.vooy's@palfinger.com	Ontario, Quebec, New Brunswick, Nova Scotia, Prince Edward Island, Newfoundland & Labrador

Parts & Service Inquiries

Service & Warranty Manager

Dale Haines

T 609-588-5400 x121

M 609-331-4403

d.haines@palfinger.com

Parts Manager

Erik Beecher

T 609-588-5400 x120

M 609-235-8394

e.beecher@palfinger.com

Finance Inquiries

Controller

George Kostin

M 609-306-6199

g.kostin@palfinger.com

You can also reach our Team Members by calling our Trenton, New Jersey office at 800-851-8938.

We appreciate your cooperation and understanding during this transition period. We wouldn't be where we are today without the support of our loyal and trusted partners. PALFINGER aims for excellence and we know that you are a vital part of our company.

Best Regards,

Alberto Cavaggioni
VP Sales & Service
NAM Region

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