

PALFINGER PLATFORMS GMBH | Düsseldorfer Str. 100 | 47809 Krefeld | Germany

To whom it may concern

Krefeld, 5.11.2020

Dear Sir or Madam,

YOUR ENQUIRY FOR A PALFINGER ACCESS PLATFORM

Thank you very much for your enquiry and your interest in our products and services. We are pleased to support you during the evaluation process to find the right access equipment for safe operations in heights. Based on the information we received we are glad to provide you with a non-binding quotation for:

PALFINGER Access Platform P 370 KS mounted on MAN TGM 18.290 4x4 BB

PALFINGER stands for the most innovative lifting solutions at the highest technological level. With PALFINGER Access Platforms you invest in safe and reliable height access technology that is of outstanding quality.

PALFINGER is the only manufacturer in the world offering both non-insulated and insulated access platforms reaching working heights from 10m to 103m for chassis weights between 3.5t and 60t GVW. PALFINGER Access Platforms are thus optimally adjusted to the relevant working range.

We always strive to provide the best service and support to our customers. So in case of questions or remarks please do not hesitate to contact us. However, we are convinced that our quotation will meet your expectations and take the liberty of contacting you in this regard.

Yours faithfully,

PALFINGER PLATFORMS GMBH

Michael Gruböck Sales & Service Manager EMEA i.V.Andrea GrabenseeInside Sales Manager EMEA



Quotation for

PALFINGER P 370 KS

mounted on MAN TGM 18.290 4x4 BB



Picture shows additional equipment. For reference only.

No.: BUC2020115002-1

Quotation for:

To whom it may concern

Date: 5.11.2020

Your contact:

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PRICE OVERVIEW

YOUR SCOPE OF SUPPLY

Item	Qty	Description	Price (EUR)
P 370 KS	1	PALFINGER Access Platform P 370 KS	
ABW00106	1	Bordering 400mm, both sides hinged	
ABW02001	1	Attachment point for load securing nets	
AHA01003	1	Bracket 7 traffic cones (without cones)	
ALO00201	1	4 lashing pints at platforms covering	
ATG00101	1	Dividing plate at base (+ bracket)	
DDK00101	1	Operating instructions, stickers German	
EDE00101	1	Mounting working data acquisition	
ELB00112	1	4 working lights at basic frame	
ELB00117	1	Illumination at the vehicles rear	
ELW00123	1	Flashing light; fixed left on turntable	
ELW00124	1	Flashing light; fixed right on turntab.	
ESS00102	1	Rear view camera	
FAT00117	1	Modifications at truck chassis / 17	
GGK00103	1	tool box and bracket	
KAL00103	1	Extension of cage ladder	
KAV00208	1	Powerliftsystem Premium NX 18t	
KSS00201	1	Wooden frame on the cage.	
KWZ00103	1	Bracket for chainsaw at the cage	
SSG00101	1	Protection guard on top of driver's cab	
SSG00103	1	Protection guard over hydraulic tank	
SSR00102	1	2 Covers for warning beacon on turntable	
SUF00103	1	Hydr. foldable rear underrun protection	
VTF00102	1	Transport to customer, within Germany	
MXLKW-MAN	1	MAN TGM 18.290 4x4 BB	

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TERMS AND CONDITIONS

Terms of delivery

Free Carrier (FCA) according to Incoterms® 2020, Löbau. All prices are net prices with VAT excluded.

Validity of pricing

The quotation is non-binding.

Terms of payment

According to special agreement.

Delivery time

To be agreed upon/ at the time of order placement but, however, delivery around W16/2021.

Terms and conditions of business

According to our General Terms and Conditions of Business which can be found at https://www.palfinger.com/en-gb/terms-conditions. Of course we will be pleased to provide you with the required document upon request.

We reserve the right to make technical alterations without prior notice. Illustrations may differ.

Please take your time to carefully check this quotation. Furthermore, please check if the described machine meets the registration requirements in your country as we cannot assume any liability for local restrictions that may apply.

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YOUR REQUIRED BASIC SPECIFICATION

P 370 KS PALFINGER Access Platform P 370 KS as per technical description

ABW00106 Bordering 400mm high, on the platform decking as part of the chassis covering, hinged at right

and left hand side with gap between bordering and platform decking

ABW02001 Attachment point for load securing nets at the bordering

AHA01003 Bracket for 7 traffic cones (without traffic cones)

ALO00201 4 clevis mounted inside the chassis covering

ATG00101 Dividing screen with bracket mounted at the base and in the cage. Including brackets in the

possible additional ordered cages

DDK00101 Operating instructions, stickers, labels and display messages (if display available) in German

language

EDE00101 Mounting of working data acquisition unit mounted inside the main switch box or at the base.

Unit will be supplied by customer. Only existing inputs will be programmed.

Channel 1 = ignition ON, is not possible to change

Channel 2 = PTO engaged, if customer does not defined otherwise

Channel 3 = main boom off transport position, if customer does not defined otherwise

Channel 4 = stabilizers off transport position, if customer does not defined otherwise

Channel 5 = engine running, if customer does not defined otherwise

Please notify a different channel assignment and the type of data acquisition unit, when

ordering at Palfinger Platforms.

Please delivery the device latest together with the carrier vehicle.

ELB00112 4 working lights mounted at the basic frame to illuminate the outrigger areas; switch at the

outrigger control/truck chassis cabin

ELB00117 Illumination of surrounding area via 2 LED working lights 12/24 VDC, mounted at the rear

underrun protection. Automatic activation when reverse gear engaged. Additional activation via

display in drivers cab. (if no divplay is existing over a separate switch)

ELW00123 Flashing light; yellow; fixed; on the left side at the turntable; Type Comet-B LED

ELW00124 Flashing light; yellow; fixed; on the right side at the turntable; Type Comet-B LED

ESS00102 Rear view camera for reverse driving. Activated when reverse gear is engaged. Camera is

mounted at the rear end of the vehicle.

FAT00117 Modifications at truck chassis / 17

GGK00103 tool box and bracket on base

KAL00103 Extension of the cage ladder with a flap element for a better access into the cage.

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KAV00208 Powerlift-System, consisting 2 load cross beams and 2 extendable booms

KSS00201 Wooden frame on the cage.

KWZ00103 Bracket for chainsaw at the cage

SSG00101 Protection guard on top of driver's cab (made of wave grid)

SSG00103 Protection guard over hydraulic tank at arm boom rest

SSR00102 2 Covers for warning beacon on turntable

SUF00103 Hydraulic foldable rear underrun protection with backlighting acc. To European directive ECE

R58 incl. EC type approval (only with ESS00102 and EEP00101 available)

VTF00102 Transport to customer, within Germany, max. 500 km

MXLKW-MAN MAN TGM 18.290 4x4 BB, wheelbase 3900mm, Euro 6d temp, GVW 18000kg, C-cab,

configuration PPG01

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