# LOADER CRANES | AREA SALES MANAGER

**HEAD OF SALES**
**THOMAS SCHWAIGER**

**GÜNTER EBLI**

**Responsible Areas:**
Italia, Malta, Switzerland, Netherlands, Croatia, Serbija, Slovenia, Bulgaria, Romania, Bosnia, Kosovo, Montenegro, Albania, Macedonia, Poland, Ukraine, Moldova, Egypt, Georgia, Israel, Lybia, Southern Africa, Afghanistan

**KLAUS WIELAND**

**Responsible Areas:**
Austria, Czech Republic, Hungary, Ireland, Slovakia, Greece, Cyprus, Turkey, UK, Australia, New Zealand

**MARKUS ESSL**

**Responsible Areas:**
Germany, France, Denmark

**MATTHIAS WÖRNDL**

**Responsible Areas:**
Norway, Sweden, Finnland, Island, Faroe Islands, Latvia, Lithuania, Estonia

**SIEGFRIED LANG**

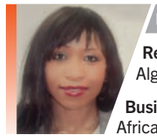
**Responsible Areas:**
Belgium, Luxembourg, Spain, Portugal, Morocco, Bahrain, Iraq, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arabian Emirates, Yemen

**LARBI MESKINE-RODRIGUEZ**

**Responsible Areas:**
Tunesia, Angola, Benin, Ivory Coast, Madagascar, Mauritania, Cameroon, Senegal, Gambia, Guinea-Bissau, Mali, Burkina Faso, Togo, Niger, Chad, Central African Republic, Gabon, Equatorial Guinea, São Tomé & Príncipe, Congo, Guinea, Benin, Cabo Verde

**MICK BUTLER**

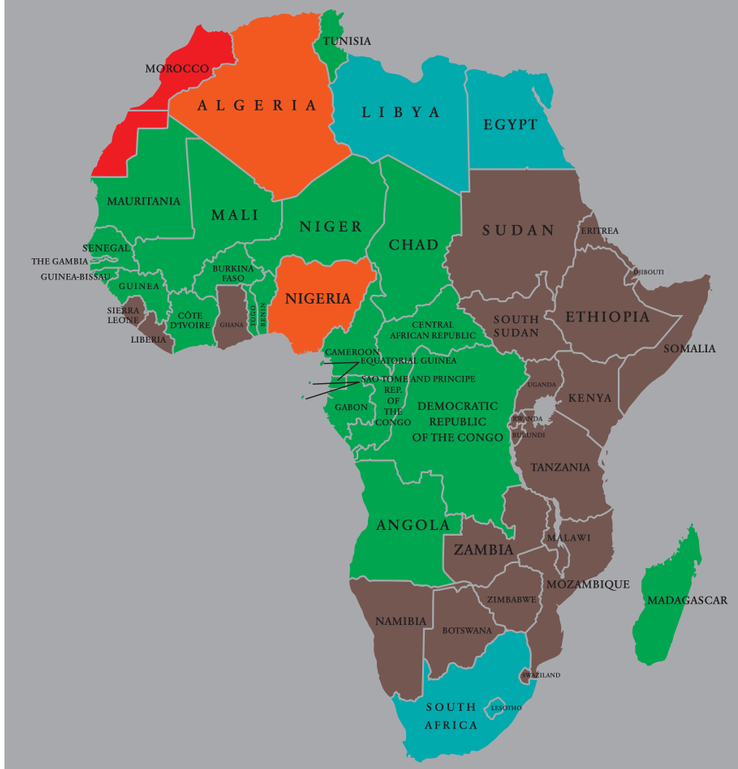
**Responsible Areas:**
Ghana, Sierra Leone, Liberia, Kenya, Rwanda, Burundi, Uganda, Zimbabwe, Mauritius, Sudan, South Sudan, Ethiopia, Djibouti, Eritrea, Somalia, Tanzania, Zambia, Malawi, Namibia, Botswana, Swaziland, Mozambique, Zimbabwe



**NANCY NYAMBURA**

**Responsible Areas:**
Algeria, Nigeria

**Business development:**
Africa



# HOOK- & SKIPLOADERS | AREA SALES MANAGER

**HEAD OF SALES**
**CYRIL BOSC**

**ANDREAS WIEDEMAYER**

**Responsible Areas:**
Germany, Austria, Switzerland, Czech Republic, Slovenia, Hungary, Croatia, Slovakia, Bosnia, Herzegovina, Serbia, Montenegro, Kosovo, Albania, Macedonia, Norway, Sweden, Finland, Iceland, Greenland, Feroe Island, Denmark, Australia, New Zealand, Israel, Iran

**SIEGFRIED LANG**

**Responsible Areas:**
Lebanon, Syria, Oman, Qatar, Bahrain, Saudi Arabia, Jordan, Dubai, Iraq, Yemen, Kuwait, United Arab Emirate

**KARIM LAHDIFI**

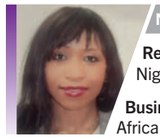
**Responsible Areas:**
Spain, Portugal, Turkey, Bulgaria, Romania, Greece, Cyprus, Italy, Malta, Marocco, Mauritius, Tunesia, Algeria, Egypt

**ALEXANDRE LOMBART**

**Responsible Areas:**
France, Netherlands, Belgium, Luxembourg, United Kingdom, Ireland, Poland, Lithuania, Latvia, Estonia, Ukraine, Moldavia, Georgia, South Africa, Namibia, Botswana, Zimbabwe, Mozambique, Swaziland, Lesotho

**MICK BUTLER**

**Responsible Areas:**
Ghana, Sierra Leone, Liberia, Kenya, Rwanda, Burundi, Uganda, Zimbabwe, Mauritius, Sudan, South Sudan, Ethiopia, Djibouti, Eritrea, Somalia, Tanzania, Zambia, Malawi



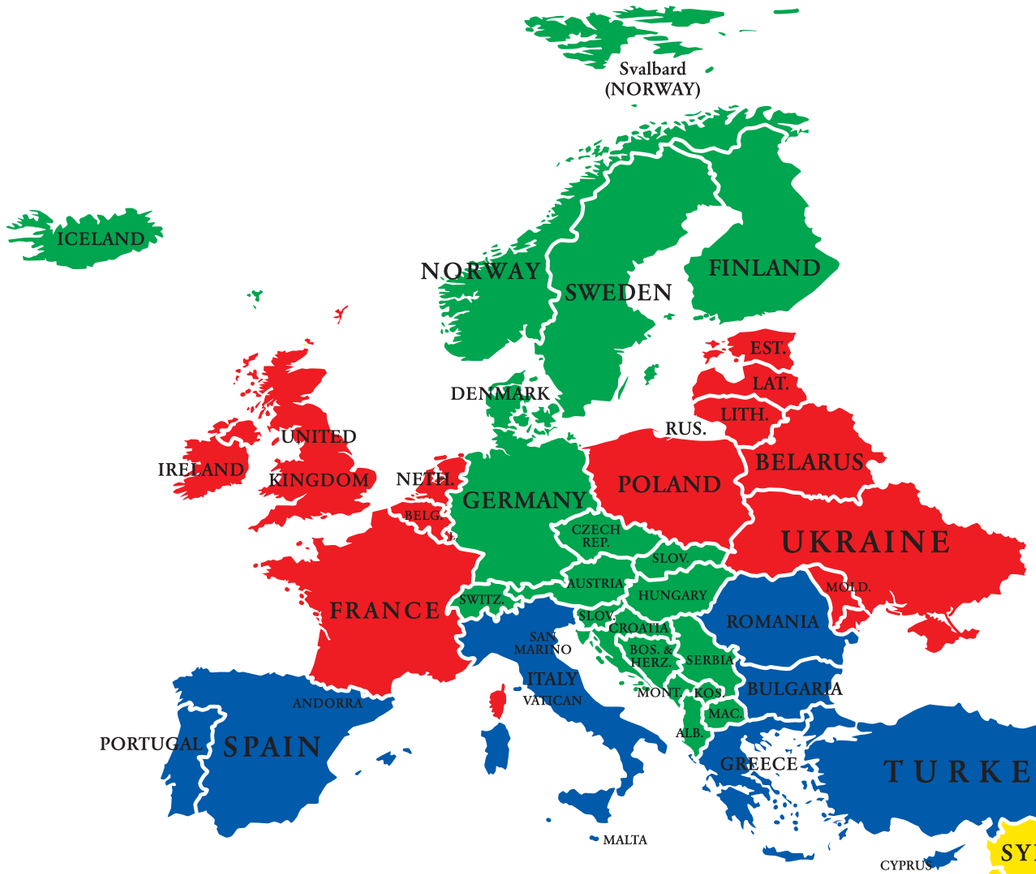
**NANCY NYAMBURA**

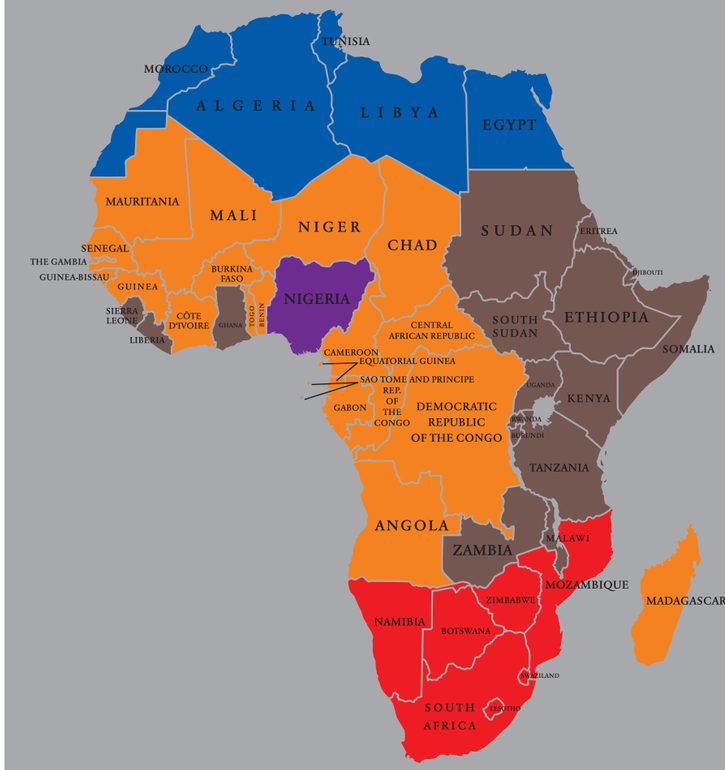
**Responsible Areas:**
Nigeria

**Business development:**
Africa

**LARBI MESKINE-RODRIGUEZ**

**Responsible Areas:**
Angola, Benin, Ivory Coast, Madagascar, Mauritania, Cameroon, Senegal, Gambia, Guinea-Bissau, Mali, Burkina Faso, Togo, Niger, Chad, Central African Rep., Gabon, Equatorial Guinea, São Tomé & Príncipe, Congo





# EPSILON | AREA SALES MANAGER

**HEAD OF SALES**
**MARKUS PRENNINGER**

**LORENZ SANTNER**

**Responsible Areas:**
Great Britain, Ireland, Norway, Sweden, Finland, Denmark, Estonia, Latvia, Lithuania, Romania, Poland, Greece, Bulgaria, Iceland

**CHRISTOPH SANTNER**

**Responsible Areas:**
Austria, Czechia, Hungary, Slovakia

**Offroad/OEM Business**

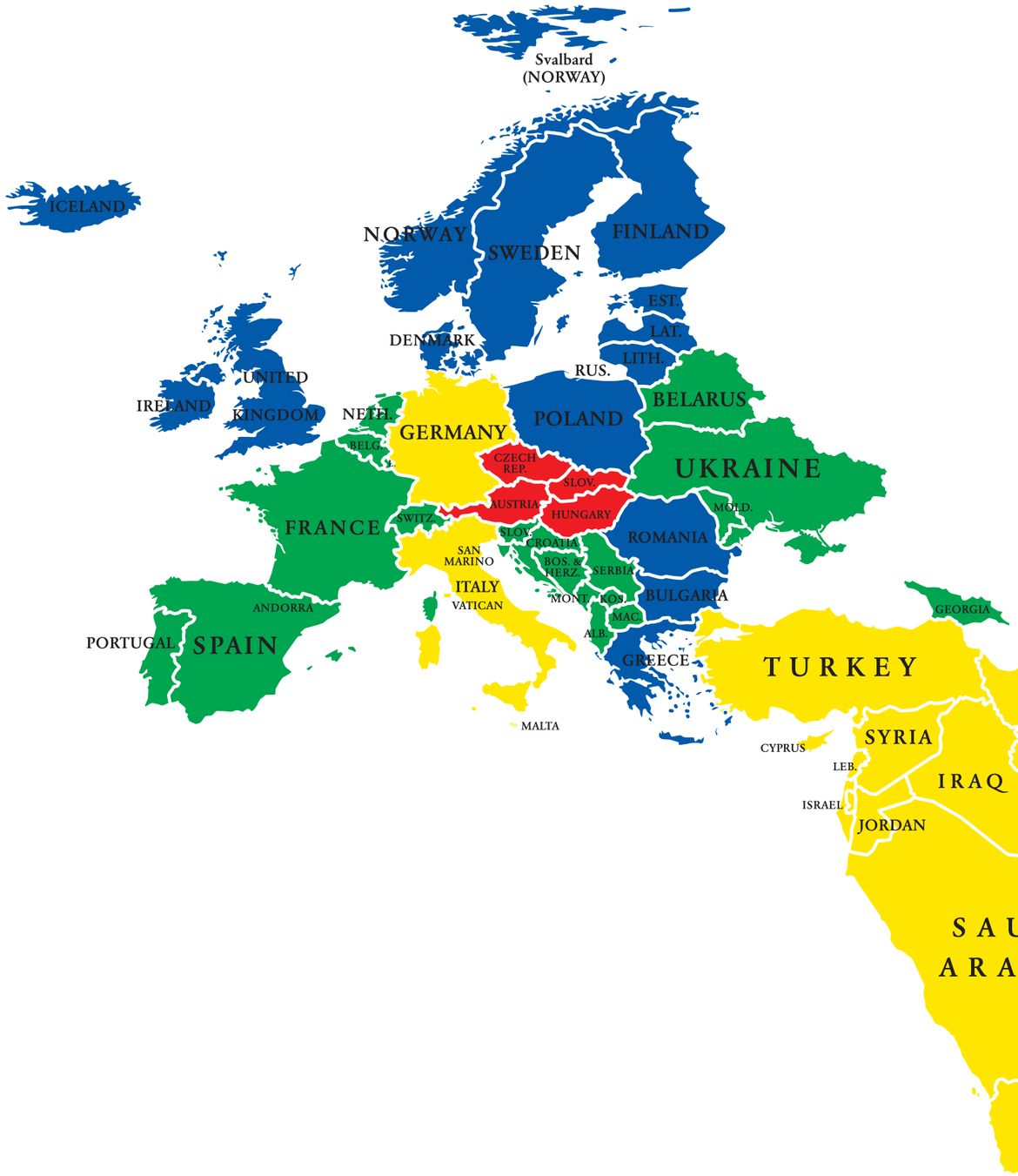
**FREDERIK KOLLER**

**Responsible Areas:**
France, Netherlands, Belgium, Luxembourg, Switzerland, Spain, Portugal, Croatia, Slovenia, Bosnia, Herzegovina, Serbia, Montenegro, Kosovo, Albania, Macedonia, Belarus, Ukraine, Moldova, Georgia, Morocco, Australia, New Zealand, South Africa

**LUKAS ABSMANNER**

**Responsible Areas:**
Germany, Italy, Turkey, Egypt, United Arab Emirates, Isreal

**Business development:**
Middle East




PALFINGER

# PLATFORMS | AREA SALES MANAGER

**HEAD OF SALES**
**MICHAEL GRUBÖCK**

**LAURA GARAGNANI**

**Responsible Areas:**
France, Portugal, Spain, Ireland United Kingdom

**CHRISTIAN BUSCH**

**Responsible Areas:**
Switzerland, Slovakia, Hungary, Romania, Bulgaria, Australia, New Zealand, Georgia

**TIMO LENZEN**

**Responsible Areas:**
Norway, Sweden, Finnland, Island, Denmark, Faroe Islands, Latvia, Lithuania, Estonia, Czech Republic, Poland, Ukraine, Moldova

**SARAH SCHIER**

**Responsible Areas:**
Netherlands, Belgium, Luxembourg

**NICOLAS HARTER**

**Responsible Areas:**
Slovenia, Croatia, Greece, Cyprus, Serbija, Bosnia, Kosovo, Montenegro, Albania, Macedonia, Israel, Turkey, Georgia, Syria, Lebanon, Jordan, Iraq, Iran, Afghanistan, Saudi Arabia, Kuwait, Bahrein, Qatar, UAE, Oman, Yemen

**N.N.**

**Responsible Areas:**
Africa

**JOHANN POSCHNER**

**Responsible Areas:**
Germany, Austria

**ALFREDO CAREDDU**

**Responsible Areas:**
Italy, Malta

# TAIL LIFTS | AREA SALES MANAGER

**HEAD OF SALES**
**CEDRIC RAFFI**

**BRUNO NORMAND**

**Responsible Areas:**
Italy, Spain, Portugal, Malta, Romania, Ireland, Bulgaria, Greece, Cyprus, Middle East, Africa, Australia, New Zealand

**KAI BUSCH**

**Responsible Areas:**
Sweden, Norway, Finland, Iceland, Estonia, Lativa, Lithuania, Estonia, Poland, Ukraine, Netherlands, Belgium, Turkey, Switzerland

**RALF REPPIN**

**Responsible Areas:**
Germany (South Bavaria: Günter Gratz, South East: Arnd Hertel, South East: Dirk Kessel, North: Sven Cronjäger, West: Jochem Sobieray)

**GÜNTER GRATZ**

**Responsible Areas:**
Austria, South Bavaria (Germany), Hungary, Slovenia

**MIROSLAV KARAS**

**Responsible Areas:**
Czech Republic, Slovakia, Croatia

**JULIEN RENOU**

**Responsible Areas:**
France

**LIAM NOONE**

**Responsible Areas:**
Great Britain
(Regional Sales Manager: Jonathon Gould, Laura Smith)

# TRUCK MOUNTED FORKLIFTS | AREA SALES MANAGER

**HEAD OF SALES**
**THOMAS SCHWAIGER**

**FRANZ HETTEGGER**

**Responsible Areas:**
Austria, Germany, Czech Republic, Hungary, Slovakia, Slovenia, Switzerland, Italy, Malta, Croatia

**JOE O'BRIAN**

**Responsible Areas:**
Other european countries, Africa, Australia, New Zealnd

# RAILWAY | AREA SALES MANAGER

**HEAD OF SALES**
**MARC DOMINIK CIRKEL**

**SIEGFRIED HÖBERT**

**Responsible Areas:**
France, Belgium, Netherlands, Luxenbourg, Denmark, Norway, Sweden, Finland, Portugal, Spain, Solvenia, Croatia, Bosnia, Herzegovina, Serbia, Macedonia, Kosovo, Montenegro, Albania, Greece, Australia, New Zealand

**CHRISTIAN PRANTL**

**Responsible Areas:**
United Kingdom, Turkey, Saudi Arabia, Iran, Africa

**ALEXANDER MASSEROW**

**Responsible Areas:**
Latvia, Lithuania, Estonia, Belarus, Ukraine, Bulgaria

**THOMAS PERSCHL**

**Responsible Areas:**
Germany, Switzerland

**MANUEL MANTOVAN**

**Responsible Areas:**
Italy

**FLORIAN RENNER**

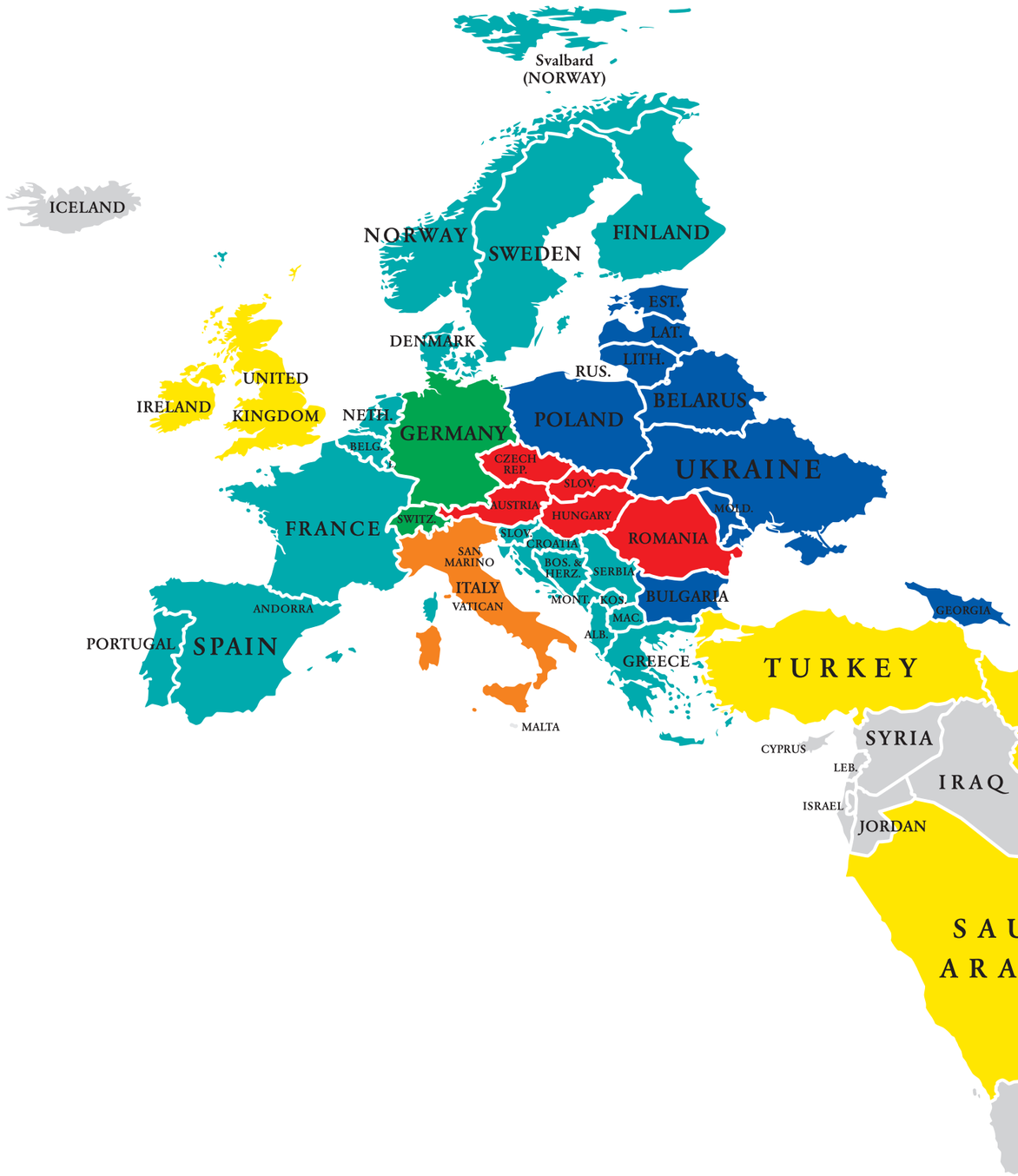
**Responsible Areas:**
Austria, Czech Republic, Hungary, Poland, Romania, Slovakia

**PCC – PALFINGER CRWALER CRANE***

**THOMAS SCHLADER**

**Responsible Areas:**
Total EMEA
(except Spain & Portugal)

**PETER KLUG**

**Responsible Areas:**
Spain & Portugal

*supported by ASM Loader Cranes